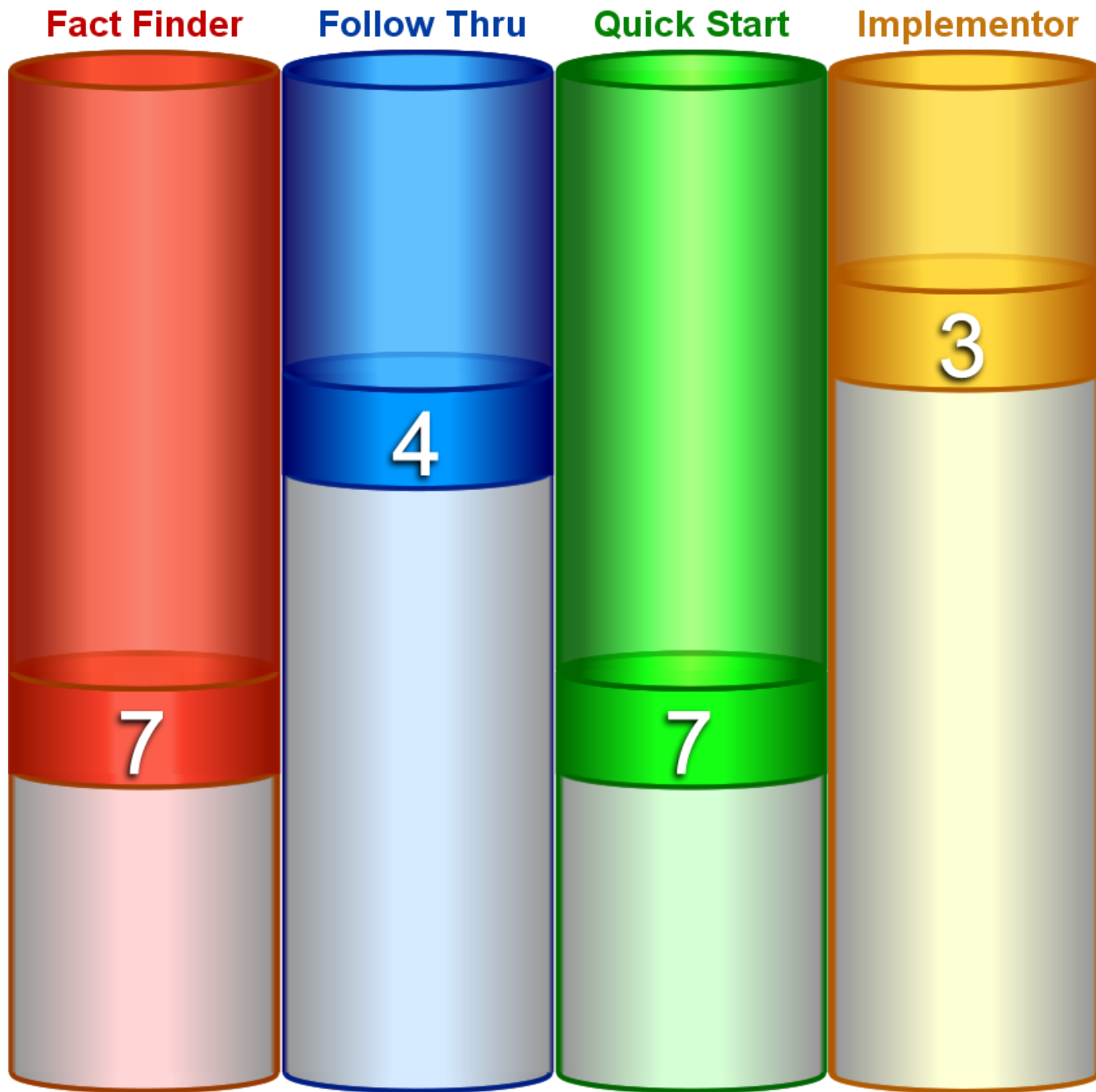


Sean Clauson

Kolbe A™ Result



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Sean has an amazing set of talents.

When he is at his best, Sean starts problem solving with **Fact Finder**:

1. Sean begins a project by fact checking and determining practical and appropriate priorities.
2. Next, Sean brainstorms.
3. Then, he looks for ways to fit the project into the system.
4. Finally, he will look for pre-made solutions.

Sean's Natural Strengths

There are four Kolbe Action Modes® identified across the top of the Kolbe Chart. Each Action Mode represents a *natural* pattern of behavior that helps you make better decisions — your *natural strengths*.

Specifying (7 in Fact Finder)

Sean gathers and shares information by **Specifying**.

For instance, he might:

Define terms with exactness
 Determine appropriateness
 Provide historical evidence
 Create analogies
 Develop complex strategies

Research in depth
 Establish specific priorities
 Quantify/rank order particulars
 Define objectives
 Assess probabilities

Improvising (7 in Quick Start)

Sean deals with risks and uncertainty by **Improvising**.

For instance, he might:

Create a sense of urgency
 Initiate change
 Improvise solutions
 Experiment
 Promote alternatives

Initiate innovation
 Originate options
 Generate slogans
 Defy the odds
 Ad lib stories and presentations

Maintaining (4 in Follow Thru)

Sean arranges and designs by **Maintaining**.

For instance, he might:

Package things together that fit
 Adjust procedures
 Monitor policies
 Realign objectives
 Coordinate schedules

Draft guidelines
 Provide transitions and segues
 Identify inconsistencies
 Review lists
 Record information

Imagining (3 in Implementor)

Sean handles space and tangibles by **Imagining**.

For instance, he might:

Create abstract images
 Conceptualize solutions
 Envision circumstances
 Capture the essence
 Symbolically portray

Find intangible methods
 Create temporary fixes
 Mass produce
 Deal with abstractions
 Concoct out of thin air

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